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**Decision Maker:** EXECUTIVE

**Date:** For Pre-Decision Scrutiny by the Care Services Policy Development and Scrutiny Committee on Tuesday 4<sup>th</sup> July 2017

**Decision Type:** Non-Urgent Executive Key

**Title:** CONTRACT AWARD FOR PRIMARY AND SECONDARY INTERVENTION SERVICES

**Contact Officer:** Josepha Reynolds, Joint Commissioning Development Lead, LBB and CCG  
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**Chief Officer:** Ade Adetosoye, Executive Director, ECHS

**Ward:** Borough-wide

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1. Reason for report

- 1.1 This report recommends a contract award for the Primary and Secondary Intervention Services. These services are being jointly commissioned by the London Borough of Bromley (the Council) and NHS Bromley Clinical Commissioning Group (the CCG).
- 1.2 The report should be read in conjunction with the Part Two report "Contract Award for Primary and Secondary Intervention Services".
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**2. RECOMMENDATIONS**

- 2.1 The Care Services PDS Committee is asked to note and comment on the contents on this report prior to the Council's Executive being requested to:
- i) Approve the contract award for Primary and Secondary Intervention Services for a period of 3 years from 1<sup>st</sup> October 2017, with the potential to extend for a further period of up to 2 years;
  - ii) Delegate to the Chief Officer or Executive Director of Education, Care & Health Services in consultation with the Portfolio Holder for Care Services, the authorisation to extend the Contract for a period of up to 2 years;
  - iii) Agree that the contract will be entered into and held by the Council, and that there will be joint monitoring with the CCG;
  - iv) Note that the contributions from the CCG and the Better Care Fund are secured through an agreement with the CCG under section 75 of the NHS Act 2006; and,
  - v) Note that the CCG will also be recommended to support the contract award at Clinical Executive Group on the 29<sup>th</sup> June and Governing Body on the 20<sup>th</sup> July.

### Corporate Policy

1. Policy Status: Existing Policy:
  2. BBB Priority: Supporting Independence Healthy Bromley:
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### Impact on Vulnerable Adults and Children

1. Summary of Impact: The contract award will ensure that there are services in the community to support vulnerable adults and children and young people
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### Procurement

1. Summary of Procurement Implications: The Tender process has been undertaken in accordance with the Council's Financial Regulations and Contract Procedure Rules and completed in compliance with the requirements of the Public Contract Regulations 2015 "Light Touch Regime".
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### Personnel

1. Number of staff (current and additional): Please see Part 2 (Exempt) report
  2. If from existing staff resources, number of staff hours: N/A
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### Legal

1. Legal Requirement: Yes
  2. Call-in: Applicable
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### Financial

1. Cost of proposal: £2.7 million p/a
  2. Ongoing costs: Recurring Cost:
  3. Budget head/performance centre: Various
  4. Total current budget for this head: £2.751m
  5. Source of funding: Core LBB/CCG/BCF
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### Customer Impact

1. Estimated number of users/beneficiaries (current and projected): 5000
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### Ward Councillor Views

1. Have Ward Councillors been asked for comments? Not Applicable
2. Summary of Ward Councillors comments: Not Applicable

### **3. COMMENTARY**

#### **BACKGROUND**

- 3.1. In September 2016 the Executive approved (report no. CS17033) commissioning Primary and Secondary Intervention Services with the CCG. These services would be funded using existing Council and CCG funding for Strategic Partner, Carers and Welfare Benefits contracts, and additional funding from the Better Care Fund.
- 3.2. The Council currently has 15 active contracts with the Third Sector to support people in the community. 5 of these are jointly funded with the CCG. This large number of small contracts does not represent value for money and does not provide the targeted outcomes needed by health and social care in the current climate.
- 3.3. The new Primary and Secondary Intervention Services represent a more strategic approach. These will deliver a cohesive set of targeted preventative services where the impact can be evidence and measured by tracking service users through the NHS number.
- 3.4 The Primary and Secondary Intervention Services are comprised of eight services:
- Single Point of Access (incorporating previous welfare benefit advice)
  - Services to Residents with Long Term Health Conditions
  - Services to Elderly Frail
  - Carers Support Services
  - Services to Residents with Learning Disabilities
  - Services to Residents with Physical Disabilities
  - Mental Health Support Services
  - Support to the Sector
- 3.5 The outcomes of the new services are:
- To reduce the requirement for unplanned care resulting emergency admissions;
  - To prevent and delay the requirement for long term care packages;
  - To support service users to remain independent in their local communities;
  - To build capacity and capability in local communities by demonstrating social and economic impact;
  - To leverage in further external funding to the sector;
  - To shape local services to facilitate social benefit to service users creating added value.
- 3.6. The Primary and Secondary Intervention services are universal but are targeted at vulnerable groups. The services sit in front of eligible services and manage demand to reduce increasing demographic pressure on social care and health services.
- 3.7. Primary and Secondary Intervention services provide people with ongoing support within the community, which makes people resilient and less likely to enter crisis and need statutory services intervention.
- 3.8. 15% of the total funding envelope will be kept as an innovation fund. This is to encourage innovation within the service and respond to any changing or developing needs for service users. This will promote sustainability and allow flexibility within the service provision.
- 3.9. These services will work within a larger system in order to provide effective Primary and Secondary Intervention for Bromley residents. The BCCG Out of Hospital Transformation Strategy outlines the creation of an integrated and sustainable programme to keep people within their community, primarily through the work of the ICNs. The Primary and Secondary Intervention Services link with the Care Navigator role is a fundamental part of the ICN development. The navigators signpost residents to the appropriate channels for support,

including for these services, thereby avoiding more formal interventions from social care and health.

## **THE TENDER PROCESS AND PROCUREMENT IMPLICATIONS**

- 3.10 The Tender process has been undertaken in accordance with the Council's Financial Regulations and Contract Procedure Rules and completed in compliance with the requirements of the Public Contract Regulations 2015 "Light Touch Regime". Once the Council has made the decision, the Authority will need to issue the appropriate Award Notices, observe the mandatory Standstill Period and issue an OJEU and Contracts Finder Award Notice as provided for in the Regulations.
- 3.11 The procurement process for the services commenced in November 2016 using 'Competitive Dialogue'. The tender was released in November and a Provider Day was held two weeks later.
- 3.12 See Part 2 (Exempt) report for further detail on the tender process and procurement implications.

## **JUSTIFICATION FOR AWARD**

- 3.13 Please see Part 2 (Exempt) report for the justification for award.

## **4. IMPACT ON VULNERABLE ADULTS AND CHILDREN**

- 4.1 This will have a positive impact on vulnerable residents. The Primary and Secondary Intervention Services are designed to prevent vulnerable residents from going into crisis by providing the necessary ongoing support within the community.

## **5. POLICY IMPLICATIONS**

- 5.1 The Care Act 2014 (section 2) outlines statutory duties for Local Authorities and health that:
- Contribute towards preventing or delaying the development by adults in its area of needs for care and support
  - Contribute towards preventing or delaying the development by carers in its area of needs for support
  - Reduce the needs for care and support of adults in its area
  - Reduce the needs for support of carers in its area
- 5.2 The Care Act (section 3) also outlines that this preventative provision must be undertaken with a view to improving the integration of health and social care provision to:
- Promote the wellbeing of adults in its area with needs for care and support and the wellbeing of carers in its area
  - Contribute to the prevention or delay of the development by adults in its area of needs for care and support or the development by carers in its area of needs for support
  - Improve the quality of care and support for adults, and of support for carers, provided in its area (including the outcomes that are achieved from such provision)
- 5.3 The Care Act put carers on an equal footing with the cared for and required health and social care services to be proactive in identifying and supporting them. The Council is obligated to fulfil the statutory requirements to carers in line with the following legislation:
- Care Act 2014 (section 2)
  - Children and Families Act 2014 (section 96)

- Carers (Recognition and Services) Act 1995
  - Children's Act 1989 (section 17 in regards to supporting children and young people)
- 5.4 Health also has a number of policy directives around these services which make joint commissioning and joint funding timely. The NHS 5 year forward view (chapter 2) identified that the health system has problems 'with limited engagement with the wider community, a short-sighted approach to partnerships and under-developed advocacy and action on the broader influencers of health and wellbeing'. Targeted prevention is a key tool that is laid out.
- 5.5 The NHS 5 year forward view (chapter 2) is clear that the Third Sector is crucial to engaging with communities and improving health outcomes for people through targeted prevention, instead of continuing to use a purely clinical outlook.
- 5.6 The Government's mandate to NHS England for 2016-17 focuses on Primary and Secondary Intervention and lays out a range of objectives for health up to 2020 including:
- To help create the safest, highest quality health and care service [with a focus on independence and service users managing their own conditions]
  - To lead a step change in the NHS in preventing ill health and supporting people to live healthier lives
  - To improve out of hospital care
- 5.7 Local policy also aligns with this new way of working. Building a Better Bromley outlines supporting independence and having a healthy Bromley as two key outcomes. Primary and Secondary Intervention services are designed to help residents remain independent and within their communities through an integrated health and social care perspective.
- 5.8 The Bromley JSNA 2015 identified that the older people and people with long term health conditions are becoming a higher proportion of the population. These demographics would benefit from more Primary and Secondary Intervention services that would help them maintain their independence by receiving a degree of personalised support.
- 5.9 These outcomes are also reflected by the CCG in their local policy objectives. The Bromley Out of Hospital Transformation Strategy outlines the creation of an integrated and sustainable out of hospital programme that will keep people within their community and prevent hospital admissions. This is being developed through the ICNs which will be rolled out from October 2016.
- 5.10 The Joint Strategy for Carers 2016 to 2020 is a joint LBB and BCCG strategy that commits to funding carers services within the borough until 2020. This was developed in response to the new health and social care legislation. The overarching outcome is: 'it is our vision that over the next five years Bromley will have a thriving carer community where carers are heard, connected and supported'. Five key short term priorities were identified, the most immediate of which was to commission and then deliver new carers support services from April 2017.

## **6. FINANCIAL IMPLICATIONS**

- 6.1 Please see Part 2 (Exempt) report for the financial implications.

## **7. LEGAL IMPLICATIONS**

- 7.1 The service is a "light touch" services under the Public Contracts Regulations 2015 (Regulations). As the contract value is in excess of the relevant threshold it was procured in compliance with the Regulations and competitive tendering requirements under the Council's Contract Procedure Rule 8.2.

<b>Non-Applicable Sections:</b>	N/A
Background Documents: (Access via Contact Officer)	Commissioning Strategy for Primary and Secondary Intervention Services, September 2016, Executive report no. CS17033